

## TRENDS OF DISTRIBUTION DRUGS IN UKRAINE AND IN ALL THE WORLD

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**Introduction.** In the world and in Ukraine since the end of the 20th century, there are processes of dynamic development of the distribution system of medicines (drugs). During the years of independence of Ukraine's pharmaceutical market is constantly being an improved, new quality assessment system drug. For the licensing conditions wholesale sales drugs becomes mandatory for good practice GDP and GSP.

**Materials and methods.** Used statistics on the number of distributors in Ukraine and other countries, as well as international rules «Guidelines of November 5, 2013 on Good Distribution Practice of Medicinal Products for human use (2013 / C 343/01) and Guidelines "Drugs. Good practice distribution. CT-N Ministry of Health 42-1.0:2014". The study used methods of system analysis for organizing, summarizing and forecasting the distribution of drugs in Ukraine compared with other countries.

**Results of research.** Since 1999 in Ukraine there is a tendency to reduce the number of distributors. Thus, according to the 2005 wholesale sales of drugs in 1184 were involved entities, in 2010 their number decreased almost twice and reached 623 companies. According to 2014, the country has operated 440 wholesale companies (70.6% of the data for 2010). According to experts, currently about 5-6 national distributors control over 85% of the wholesale market in Ukraine. This global trend in development of wholesale level distribution network. For example, in the US for the past 30 years has seen a reduction of wholesale pharmaceutical companies from 150 to 50. In France, there are only 6 powerful distributors in the UK - 9, Germany - 13, Spain - 58, Italy - 85. Disproportionate nature of the wholesale and retail segments of the domestic pharmaceutical market shows that in Ukraine on a wholesale company accounts for around 45 pharmacies, as for example in the EU is almost an order of magnitude more - 390-450.

**Conclusions.** Equipped with modern trends in the development of the system of distribution of drugs in the world: reducing the number of suppliers, improving the quality of their work, a high level of pharmaceutical service, prompt delivery of drugs and their wide range of products.